

# Haryana Institute of Engineering & Technology, Library

## General Information

### Books

Total No. of Volumes	7317
Titles	1734

Print Journals/ Technical Magazines	67
General Magazines	06
Digital Library	YES
CD ROMs	400

### OTHERS

Building:	Fully A.C.
Carpet Area:	470 Sq. Mtrs.
Seating Capacity:	100
Automation :	Fully Automated
Library Software :	Alice for Windows

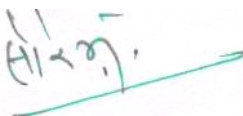
(Developed by MNC Softlink International Ltd., Australia)

Computer:	18	Printer: 02	Scanner: 02
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**Library Timings: 9.00 a.m. – 9.00 p.m.**

### Books Loan Facility:

Students:	2 Books for 14 Days and 3 Books per Semester from Book Bank for one year
Faculty:	10 Books for one session 4 Books for one session



(Prof. Sorabh Gupta)  
**Director HIET**

## **Book Bank Facility for all students**

### **Library Staff:**

Total: 08

Librarian:	1	Assistant Librarian:	1
Library Asstt.	1	Data Entry Operator:	1
Library Attendant:	1	Photostat Operator:	1
Peon:	1	Security Guard	1

### **List of Journals/Magazines Subscribed by the Library**

#### Computer Science & Engg./Information Technology

<b>S. No</b>	<b>Name of the Journal</b>
1	1 Jr. of Institutions of Engineers: Computer Engg. Division
2	2 Int. Journal of Information Processing
3	3 Int. Journal of Computer Sc. & Inf. Tech.
4	4 Int. Journal of Computers, IT and Engg
5	5 Int. Journal of Inf. Analysis & Processing
6	6 Int. Journal of Advanced Computer Engg
7	7 Int. Journal of Comp. Intelligence Research and Applications
8	8 Int. Journal of Computer Sc. & Engg. Systems
9	9 Int. Journal of Intelligent Theory and Practice
10	10 Int. Journal of Computer Sc. & Software Technology
11	11 Int. Journal of Computer Sc. & System Engg.
12	12 Int. Journal of Information and Comm. Technologies
13	13 Intelligent Computing Chip
14	14 Living Digital

#### Electronics & Communication Engineering

15	1	Electrical Engg. Division
16	2	Electronics & Telecom Engg. Division

17	3	IETE Journal of Education
18	4	IETE Journal of Research
19	5	IETE Technical Review
20	6	Int. Journal of Control Theory & Applications
21	7	Int. Journal of Fuzzy Systems & Rough Systems
22	8	Int. Journal of Highly Reliable Electronic System Design
23	9	Electronics for You

## Mechanical Engineering

24	1	Indian Journal of Engineering and Material Science
25	2	Journal of Scientific & Industrial Research
26	3	Bulletin of Material Science
27	4	Civil Engg. Division
28	5	Mechanical Engg. Division
29	6	Production Engg. Division
30	7	Metallurgical & Materials Engg. Division
31	8	Environmental Engineering Division
32	9	Int. Journal of Manufacturing Sc. & Technology
33	10	Int. Journal of Mechanical Engg.
34	11	Int. Journal of Nanosystems and Technology
35	12	Overdrive

## Applied Sciences & Humanities

36	1	Indian Journal of Pure & Applied Physics
37	2	Indian Journal of Chemistry – Section A
38	3	Pramana Journal of Physics
39	4	Current Science
40	5	Proc. of Indian Academy of Sciences – Mathematical Scs.
41	6	Journal of Chemical Sciences
42	7	Sadhana (Proc. of Indian Academy of Sciences –Engg Scs)
43	8	Resonance
44	9	Technorama
45	10	Technicians
46	11	Interdisciplinary
47	12	Resource Energy and Development Journal
48	13	Journal of Indian Institute of Sciences Bangalore

49	14	University News
50	15	Int. Journal of Computational Maths and Numerical Simulation
51	16	Annals of Library & information Studies
52	17	Competition Success Review
53	18	Dignity Dialogue

### Management (M.B.A.)

54	1	Harvard Business Review
55	2	Economic and Political Weekly
56	3	Foreign Trade Review
57	4	IIMB, Management Review
58	5	Vikalpa: Jr. of Decision Maker
59	6	Reserve Bank of India, Bulletin
60	7	Abhigyan
61	8	Indian Journal of Marketing
62	9	Indian Journal of Finance
63	10	Vision: The journal of Business Perspective
64	11	Asian Management Review
65	12	Yojna (English)
66	13	Int. Journal of Regulation and Governance
67	14	Udyog Pragati
68	15	The Journal of Entrepreneurship
69	16	The ICFAI Jr. of Marketing Management
70	17	The ICFAI Jr. of Supply Chain Management
71	18	The ICFAI Jr. of Management Research
72	19	The ICFAI Jr. of Organizational Behavior
73	20	The ICFAI Jr. of Business Strategy

## **Haryana Institute of Engineering & Technology, Library (MBA)**

### **General Information**

**Number of Books Available**

**1050**

<b>Number of Titles Available</b>	<b>160</b>
<b>Total Amount spent on Purchasing of Books</b>	<b>Rs. 206705.00</b>
<b>Total Amount spent on Subscription of Journals</b>	<b>Rs. 25675.00</b>
<b>CD ROMS</b>	<b>400</b>
<b>Total Journals</b>	<b>20</b>

### **List of Existing Journals**

- 1 Harvard Business Review
- 2 Economic and Political Weekly
- 3 Foreign Trade Review
- 4 IIMB, Management Review
- 5 Vikalpa: Jr. of Decision Maker
- 6 Reserve Bank of India, Bulletin
- 7 Abhigyan
- 8 Indian Journal of Marketing
- 9 Indian Journal of Finance
- 10 Vision: The journal of Business Perspective
- 11 Asian Management Review
- 12 Yojna (English)
- 13 Int. Journal of Regulation and Governance
- 14 Udyog Pragati
- 15 The Journal of Entrepreneurship
- 16 The ICFAI Jr. of Marketing Management
- 17 The ICFAI Jr. of Supply Chain Management
- 18 The ICFAI Jr. of Management Research
- 19 The ICFAI Jr. of Organizational Behavior
- 20 The ICFAI Jr. of Business Strategy

### **List of Books for MBA**

<b>S. No.</b>	<b>Title of the Books</b>	<b>Author</b>	<b>Publications</b>	<b>Qty.</b>
1	Marketing Research	Boyd & Westfall	AITBS, Delhi	2
2	Working Capital Management	Bhalla, V.K.	Anmol, New Delhi	5
3	Management Of Training Programmes	R.P. Singh	Do	5
4	Business Communication	Bhatia, R.C.	Anne Books, Delhi	5
5	Training and Development: Concepts and App.	Deb, Tapomoy	Do	1
6	Accountancy XI	Goel & Goel	Arya Publication	2
7	Corporate Accounting	Goel & Goel	Do	2
8	Systematic Approach To Income Tax	Ahuja & Gupta	Bharat Law, New Delhi	2
9	Computer Today And Tomorrow	Agarwal & Jain	Cyber Tech, Delhi	2
10	WTO And The Indian Economy	Chadha, G.K.	Deep & Deep, Delhi	1
11	Think Positive	Kamath, A.K.	Do	2
12	Business Process Outsourcing	Nakkiran & Franklin	Do	2
13	Business Environment	Bedi, Suresh	Excel Books	5
14	Sales And Distribution Management	Gupta, S.L.	Do	2
15	Advertising And Sales Promotion	Kazmi & Batra	Do	5
16	Entrepreneurship	Lall & Sahai	Do	2
17	Entrepreneurship	Madhurima Lal & Sahai	Do	5
18	Trade Union Challenges At The Beginning	Ratnam & Sinha	Do	2
19	Services Marketing	Ravi Shanker	Do	5
20	Environmental Management	Uberoi, N.K.	Do	2
21	Compensation Management	Dube, Sofia	Excellent Books	2
22	Economic Survey 2008	Govt. Of India	Govt. Of India	2
23	Organizational Behavior	Ashwathappa	Himalya, Delhi	5
24	Foundations Of Managerial Works	Chakraborty, S.K.	Do	2
25	Ethics In Management	Sherlekar, S.A.	Do	5
26	International Business: Text And Cases	Subba Rao	Do	5
27	Essentials Of Business Environment	Ashwathappa, K.	Do	10
28	Production And Operation Management	Chunawala & Patel	Do	5
29	Services Marketing	Jha, S.M.	Do	5
30	Essentials Of Human Resource Management	Rao, T.V.	Do	5
31	Marketing Of Financial Services	Avdhani, V.A.	Do	2
32	Emerging Scenario Of Financial Services	Gordan & Natarajan	Do	5
33	Industrial Relations In India	Michael, V.P.	Do	2
34	Dynamics Of Industrial Relations	Moraria & Gankar	Do	2
35	Personal Management	Moraria & Gankar	Do	2
36	Business Environment	Cherunilum, F.	Do	10
37	Accounting Principles ed. 6	Anthony & Reece	Homewood, Illinois	5
38	Management In Practice: Case Study	George, S.S.	Icfai Uni. Press	1
39	A Text Books For Accounting For Managers	Singhal & Ray	JBC, New Delhi	5
40	Modern Production Management	Buffa & Sareen	John Wiley, New York	5
41	Export Market And Foreign Trade Mgt.	Wadia, Pervin	Kanishka, New Delhi	2
42	Reward Management	Armstrong & Murlis	Kogan Page, London	2
43	Aptitude Personality And Motivation Test	Barrett, Jim	Do	2
44	How To Write A Market Plan	Westwood, John	Do	2
45	Computer Networks	Gill, N.S.	Krishna, New Delhi	5
46	Text Book Of International HRM	Gupta, S.C.	Mac-Millan, Delhi	2

47	International Financial Management	Jain, P.K.	Do	2
48	The Global Business Game	Sindhwani, Trilok N.	Do	2
49	Training Of Education Managers	Udai Pareek	Do	2
50	Marketing Mgt.	Ramaswamy & Namakumari	Do	5
51	Human Resource Management	Beardwell & Holden	Do	2
52	Ethical Management	Modh, Satish	Do	2
53	Logistics And Supply Chain	Raghuram & Rangaraj	Do	2
54	Statistics For Business Economics	R.P. Hooda	Do	10
55	Operations Research	Sharma, J.K.	Do	5
56	Developing Communication Skills	Krishan Mohan	Do	2
57	Introduction To Financial Accounting	Monga, J.R.	Mayur, Noida	2
58	How To Export	Nabhi	Nabhi, New Delhi	5
59	How To Import	Nabhi	Do	5
60	Management By Values	Chakraborty, S.K.	Oxford, New Delhi	2
61	Ethics In Management	Chakraborty, S.K.	Do	2
62	Retail Management	Bajaj, Chetan	Do	2
63	Understanding Organizational Behavior	Pareek, Udai	Do	2
64	Global Strategic Management	Lasserre, Philippe	Palgrave Mac Millan	2
65	Marketing: An Introduction	Armstrong & Kotler	Pearson Education	2
66	Retail Management	Berman & Evans	Do	3
67	Intro. to Operations & Chain Supply Mgt.	Bozarth & Handfield	Do	2
68	Computer Networks And Internets	Comer, D.E.	Do	4
69	Marketing Channels	Coughlin, Anne T.	Do	1
70	Human Recourses Management	Dessler, Gary	Do	2
71	Computer Networks And Internets	Douglas E. Corner	Do	2
72	The CRM Hand Book	Dyche, Jill	Do	4
73	Security Analysis & Portfolio Management	Fischer & Jordan	Do	5
74	Organization Development	French & Bell	Do	5
75	Retail Marketing Management	Gilbert, David	Do	2
76	Behavior In Organizations	Greenberg & Baron	Do	2
77	Strategic Human Resource Mgt.	Greer, Charles R.	Do	5
78	Compensation Mgt. In A Knowledge Bases	Henderson, Richard	Do	2
79	Exploring Corporate Strategy	Johnson & Scholes	Do	2
80	Frontiers Of E-Commerce	Kalakota & Whinston	Do	10
81	Global Marketing Mgt.	Keegan, Warren	Do	2
82	Strategic Brand Management	Keller, Kevin	Do	2
83	A Framework For Marketing Mgmt.	Kotler Philip	Do	5
84	Management Information System	Laudon & Laudon	Do	5
85	Services Marketing	Lovelock & Wirtz	Do	5
86	Operations Management	Mahadevan, B.	Do	5
87	Marketing And Branding: Indian Scenario	Ramesh Kumar	Do	5
88	Principle Of Risk Management & Insurance	Rejda, George E.	Do	2
89	Fundamentals Of Management	Robbins & Decenzo	Do	2
90	International Business	Rugman & Hodgetts	Do	2
91	Consumer Behavior	Schiffman & Knuk	Do	5
92	International Business	Sharan, Vyuptakesh	Do	2
93	Advertising Principles & Practice	Wells, Williams	Do	2
94	Concepts In Strategic Management	Wheelen & Hunger	Do	2
95	Production & Operations Mgt.	Adam & Ebert	PHI, New Delhi	5
96	Advertising Management	Batra, Rajeev	Do	2

97	Working Capital Management	Bhattacharya, H.	Do	2
98	Multinational Finance	Buckley, Adrian	Do	2
99	The Essence Of Financial Accounting	Chadwick, Leslie	Do	2
100	Entrepreneurship In Action	Coulter, Mary	Do	2
101	Research For Marketing Decisions	Green, Paul E.	Do	5
102	Financial Management And Policy	Horne, James	Do	4
103	Intro. To Management Accounting	Hornrgren & Sundem	Do	4
104	Optics : Futures & Other Derivatives	Hull, John C.	Do	4
105	Managerial Economics	J. Dean	Do	2
106	Decision Support System	Jankiraman & Sarukasi	Do	5
107	Strategic Human Resource Development	Kandula, Srinivas	Do	2
108	Marketing Management	Kotler, Philip	Do	8
109	Operations Management	Krajewaski & Ritzman	Do	2
110	Statics For Business	Levin & Rubin	Do	2
111	Process & Materials Of Manufacturer	Lindherg, Roy A.	Do	2
112	Marketing Research	Luck & Rubin	Do	5
113	Management Information System	Murdick & Ross	Do	2
114	Cost Accounting	Nigam & Jain	Do	2
115	Operations Research	Pannerselvam, R.	Do	5
116	Production And Operation Management	Pannerselvam, R.	Do	5
117	The Essence Of Service Marketing	Payne, Adrian	Do	5
118	Managerial Economics	Peterson, Lewis	Do	3
119	E-Governance	Prabhu, C.S.	Do	5
120	Fundamentals Of Computer	Rajaraman, V.	Do	2
121	Industrial Marketing	Reeder, Robert R.	Do	3
122	Organizational Behavior	S.P. Robbins	Do	2
123	E-Government	Satyanarayana, J.	Do	2
124	Multinational Financial Management	Shapiro, Alan	Do	2
125	International Financial Management	Sharan, V.	Do	2
126	Case Studies In Marketing	Srinivasan, R.	Do	2
127	Sales Management: Decisions, Strategy	Still & Richard R.	Do	2
128	Management	Stoner, J. Et. Al	Do	4
129	The Int. Business Environment: Text & Cases	Sundaram & Black	Do	2
130	Operations Research	Taha, H.	Do	2
131	Computer Networks	Tanenbaum	Do	5
132	Computer Networks	Uyless Black	Do	3
133	Quantitative Appro. to Managerial Decisions	Heinz, L.W.	Do	2
134	Statistics for Management	Levin & Rubin	Do	2
135	Financial Decision Making	Hampton, John	Do	5
136	Modern Business Communication	Kulkarni, M.M.	R. Chand, New Delhi	4
137	Business Communication	Ramesh, M.S.	Do	10
138	Principles Of Marketing And Salesmanship	Sinha, J.C.	Do	2
139	Human Resource Strategy	Chanda & Kabra	Response Books	2
140	Managing Organizational Change	Nilkant & Ramnarayan	Do	2
141	Organization Development	Ramnarayan & Rao	Do	2
142	Globalization And Labour Management	Ratnam, Venkata	Do	2
143	Every Trainers Hand Book	Agochia, Devendra	Sage, New Delhi	2
144	Training For Organizational Transformations	Lynton & Parrek	Do	2
145	Income Tax : Law And Practice	Mehrotra & Goyal	Sahitya Bhawan	2
146	Income Tax, Wealth Tax & Central	Mehrotra & Goyal	Do	2
147	Taxman's Direct Taxes : Law & Practice	Singhanian & Singhanian	Taxman, New Delhi	2

148	Financial Management	Kishore, R.	Do	2
149	Direct Tax Planning & Mgt.	Singhania & Vinod K.	Do	3
150	Data Communication & Networking	Miller, M.	Thomson, Australia	2
151	Strategic Human Resource Mgt.	Mello, Jeffrey	Do	2
152	Principle of Supply Chain Management	Wisner, Joel D.	Do	2
153	Fundamentals Of Financial Management	Brigham & Houston	Thomson, Bombay	2
154	Fundamentals Of Investment	Alexander, Gordon	Do	2
155	Quantitative Methods Of Business	Anderson	Do	2
156	Statistics For Business And Management	Anderson	Do	2
157	Management	Daft	Do	5
158	Organization Theory & Design	Daft	Do	2
159	Human Resource Development	Desimone, Randy	Do	2
160	International Human Resource Management	Dowling, Peter	Do	2
161	Business Ethics	Shaw	Do	3
162	Customer Behavior	Sheth & Mittal	Do	3
163	Managerial Economics in Global Economy	Salvatore, Domonick	Do	4
164	International Human Resource Management	Dowling & Welch	Thomson, New Delhi	2
165	Operations Management	Gaither & Frazier	Do	5
166	Ancient Wisdom & Modern Management	Jagdish Kumar	UBS, New Delhi	2
167	Indian Ethos For Modern Management	Krishna, G.R.	Do	5
168	Macro Economic Management	Jain & Khanna	V.K., New Delhi	5
169	Entrepreneurship Development And Small Business Management	Bhatnagar & Budhiraja	Vayu, New Delhi	2
170	Disaster Management	Dhunna, Mukesh	Do	5
171	Computer Networks And Internets	Dhunna, Mukesh	Do	4
172	Foundations Of Management	Karam Pal	Do	5
173	Consumer Protection	Mathur, Roopa Om	Do	2
174	Operation Research	Mehra, Sushil	Do	2
175	Business Statistics For Manager	Mehra, Sushil	Do	5
176	Business Research Methods And Techniques	Mittal & Mehra	Do	5
177	Computer Application in Business Mgmt. & Tech.	Sadhna Rana	Do	4
178	Database Management Systems	Saini, S.P.S.	Do	5
179	Business Laws	Singhal, A.K.	Do	5
180	A Textbook Of Financial Accounting	Singhal, A.K.	Do	5
181	Basic Accounting: Theory & Practice	Singhal, A.K.	Do	2
182	Company Accounts	Singhal, A.K.	Do	5
183	Company Law	Singhal, A.K.	Do	5
184	Quantitative Techniques	C.R. Kothari	Vikas, New Delhi	5
185	Management Theory And Practice	Chandan, J.S.	Do	2
186	Management: Concepts & Strategies	Chandan, J.S.	Do	2
187	Marketing Management	Czinkota & Kotabe	Do	2
188	Managerial Economics	Dwivedi, D.N.	Do	2
189	Economic Environment And Business	Ghosh, Biswash	Do	2
190	Organizational Behavior	Chandan, J. S.	Do	4
191	Operations Research	Kalavathy, S.	Do	5
192	Computer For Everyone	Leon & Leon	Do	4
193	Organizational Behavior And Change	M.N. Mishra	Do	5
194	Project Finance	Machiraju, H.R.	Do	5
195	Business Information Systems	Muneesh Kumar	Do	2
196	Marketing In India	Neelamegham S.	Do	2

197	Financial Management	Pandey, I.M.	Do	6
198	Management Accounting	Pandey, I.M.	Do	5
199	Security Analysis & Portfolio Management	Pandian, P.	Do	5
200	Project Management	Patel, B.	Do	3
201	Investment Principles And Techniques	Raman, V.N.S.	Do	2
202	Government And Business	Sengupta, N.K.	Do	5
203	Understanding Data Comm. & Networks	Shay, William A.	Do	2
204	Banking: Theory And Practice	Shekhar & Shekhar	Do	2
205	Strategic Management	Sukul Lomash	Do	2
206	Business Mathematics	Zammerudhin	Do	2
207	Accounting for Manager	Bhattacharya, S.K.	Do	5
208	Cost Accounting	Jawahar Lal	Do	2
209	Advanced Accounting	Maheshwari, S.N.	Do	2
210	Industrial Relation & Labour Law	Srivastava, S.C.	Do	3
211	Essentials Of Business Communication	Petett & Lesikar		5
			<b>Total Books=</b>	<b>690</b>

# Haryana Institute of Engineering & Technology

## Library Detail

<b>S. No.</b>	<b>Subjects</b>	<b>Titles</b>	<b>Volumes</b>
1	Computer Sciences & Engineering	630	2510
2	Electronics & Comm. Engineering	330	1285
3	Mechanical Engineering	312	1262
4	Applied Sciences & Humanities	302	1210
5	<b>M.B.A.</b>	160	1050
	<b>Grand Total=</b>	1734	7317

- 1). Journals = 67 (20 MBA)
- 2). Magazines = 06
- 3). News Papers = 10

**HARYANA INSTITUTE OF ENGINEERING & TECHNOLOGY  
AMBALA ROAD, KAITHAL (HARYANA) -136027**

**List of Management Journals for Subscription**

<b>S. No.</b>	<b>Name of the Journals</b>	<b>Subscription Rate/3Years (Rs).</b>
1	The ICFAI Jr. of Supply Chain Management	1650.00
2	The ICFAI Jr. of Marketing Management	1650.00
3	The ICFAI Jr. of Management Research	1650.00
4	The ICFAI Jr. of Organizational Behavior	1650.00
5	The ICFAI Jr. of Business Strategy	1650.00
	<b>Total Amount (Rs). =</b>	<b>8250.00</b>

Principal

### List of Management Journals for Subscription

<b>S. No.</b>	<b>Name of the Journals</b>	<b>Subscription Rate/1Year (Rs).</b>
1	Economic and Political Weekly	2500.00
2	Harvard Business Review	6500.00
3	Foreign Trade Review	275.00
4	IIMB, Management Review	1200.00
5	Vikalpa: Jr. of Decision Maker	800.00
6	Abhigyan	700.00
7	RBI, Bulletin	2350.00
8	Indian Journal of Marketing	1000.00
9	Indian Journal of Finance	1000.00
10	Vision: The journal of Business Perspective	500.00
11	Asian Management Review	600.00
	<b>Total Amount (Rs). =</b>	<b>17425.00</b>

## List of Books for MBA

S. No.	Title of the Books	Author	Publications	Qty.
1	International Business	Daniel, John D.	Addison Wesley, N.Y.	5
2	Principle & Practice of Management	Chhabra, T.N.	Dhanpat Rai, New Delhi	2
3	Economic Policy and Macro Economic	Agarwal, Suresh Kumar	Galgotia , New Delhi	2
4	Economic Systems & Micro Economic Theory	Agarwal, S.K.	Do	2
5	The Politics of Environment Administration	Amita Singh	Do	1
6	Compensation Management	Bakshi, Sunil	Do	2
7	Cost Accounting	Bakshi, Sunil	Do	2
8	Industrial Relations and Labour Law	Bakshi, Sunil	Do	2
9	Industrial Law	Bareja, J.K.	Do	2
10	Business Laws	Chadha, P.R.	Do	2
11	Business Economics: Text And Cases	Chaturvedi, D.D.	Do	2
12	Macro Economics	Chaturvedi, D.D.	Do	1
13	Micro Economics	Chaturvedi, D.D.	Do	2
14	Making The New Manager	Dwivedi, R.S.	Do	4
15	Managing Human Resource Management	Dwivedi, R.S.	Do	4
16	Managing out of Bounds	Dwivedi, R.S.	Do	4
17	Principles and Practice of Accounting	Ghosh & Banarjee	Do	1
18	Business Mathematics	Gupta & Gupta	Do	2
19	Management Information System	Gupta, B.G.	Do	1
20	Government and Business	Jain, P.C.	Do	5
21	Computers in Management	Jena, Monika	Do	2
22	Electronic Commerce	Kaul, Saroj	Do	5
23	Enterprises Resource Planning	Kaul, Saroj	Do	5
24	Advertising and Sales Promotion	Mathur, U.C.	Do	2
25	Marketing Research	Mathur, U.C.	Do	2
26	Cost Accounting	Mittal & Mittal	Do	2
27	Economics: Fundamentals and Foundation	Mukherjee, S.	Do	2
28	Cases and Simulation in Marketing Mgt.	Rampal & Gupta	Do	5
29	Project Report Writing	Rampal & Gupta	Do	2
30	Service Marketing	Rampal & Gupta	Do	5
31	Financial Management: Theory and Concepts	Rustogi, R.P.	Do	4
32	Graded Problems & Solutions in Financial Mgt.	Rustogi, R.P.	Do	4
33	International Financial Management	Seth, A.K.	Do	2
34	Corporate Strategy	Seth, Satish	Do	2
35	Consumer Behavior	Sharma, Kuldeep	Do	5
36	Export Document and Procedure	Sing & Chopra	Do	5
37	Behavioral Science	Singh & Arya	Do	2
38	Business Communication	Sinha, K.K.	Do	6
39	Organizational Behavior	Srivastava, Sanjay	Do	4
40	An Aid To Project Work	Surender Kumar	Do	2
41	Corporate Governance	Surender Kumar	Do	4
42	Performance Appraisal & Potential Evolution	Surender Kumar	Do	4

43	Entrepreneur Development	Taneja & Gupta	Do	2
44	Managing Human Resource	Dwivedi, R.S.	Do	4
45	Management: Theory & Practice	Moshal, B.S.	Do	2
46	Statistics for Business and Economics	Heinz, Kohler	Harper Collin, New York	3
47	Statistics for Business and Economics	Lawrence, B.Morse	Do	2
48	Principle of Economics	Chopra, P.N.	Kalyani Publication	2
49	Advance Cost Accounting	Jain & Narang	Do	2
50	Computer Fund. and Programming in C	Dixit, J.B.	Luxmi, New Delhi	5
51	Organizational Behavior	Luthans	MGH, New Delhi	5
52	Managing Human Recourses	Casio, Wayne	Do	2
53	International Finance	Levi, Maurice D.	Do	5
54	Computer Fundamentals	B. Ram	New Age, New Delhi	10
55	Research Methodology	Kothari, C.R.	Do	10
56	Reading in Human Resource Management	Rao, T.V.	Do	5
57	Customer Relationship Management	Sugandhi, R.K.	Do	2
58	Investment Management	Bhalla, V.K.	S. Chand, N. Delhi	5
59	A Text Book of Mercantile Law	Gogna, P.P.	Do	3
60	Fundamentals of Applied Statistics	Gupta & Kapoor	Do	2
61	Marketing Management	Gupta & Nair	Do	2
62	Operations Research	Kapoor, V.K.	Do	5
63	Principles of Management Accounting	Maheshwari, B.	Do	5
64	Organizational Behavior	Prasad, L.M.	Do	10
65	Indian Economy	Ruddar Dutt	Do	3
66	Mercantile Law	Shukla, M.C.	Do	3
67	Marketing Management	Varshney R.I & Gupta S.I.	Do	2
68	Managerial Economics	Varshney & Maheshwari	Do	2
69	Business Mathematics	D.C. Sancheti	Sultan Chand, Delhi	5
70	Business Statistics	Gupta & Gupta	Do	6
71	Advanced Accounting Vol. I	Gupta & Ramaswami	Do	5
72	Advanced Accounting Vol. II	Gupta & Ramaswami	Do	5
73	Elements of Mercantile Law	Kapoor, N.D.	Do	10
74	Financial and Management Accounting	Maheshwari, S.N.	Do	5
75	Managerial Economics	Mehta, P.L.	Do	2
76	Business Mathematics	Sancheti & Kapoor	Do	10
77	Total Quality Management	Sharma, D.D.	Do	2
78	Management: Theory & Practice	Gupta, C.B.	Do	6
79	Statistical Methods	Gupta, S.P.	Do	5
80	Management Accounting	Hingorani & Ramanathan	Do	4
81	Fundamentals of Financial Management	Chandra, Prasanna	TMH, New Delhi	2
82	Organization and Management	Agarwal, R. D.	Do	5
83	International Financial Management	Apte, P.G.	Do	2
84	Human Recourse Management	Ashwathappa, K.	Do	6
85	Financial Institutions & Mkts.	Bhole, L.M.	Do	5
86	Project : Planning Analysis	Chandra, Prasanna	Do	2
87	Business Research Methods	Cooper & Schindler	Do	10
88	Principles of Advertising & IMC	Duncan, Tom	Do	2
89	Data Comm. & Networking	Forouzan	Do	4

90	CRM: Customer Relationship Mgt: At The Speed of Lights	Greenberg, Paul	Do	2
91	Sales and Distribution Management	Havaldar & Cavale	Do	2
92	Industrial Marketing	Havaldar, Krishna	Do	2
93	Entrepreneurship	Hisrich, Robert D.	Do	5
94	International Management : Culture, Strategy	Hodgetts & Luthans	Do	4
95	Personality Development	Hurlock, E.	Do	2
96	Business Policy & Strategic Management	Kazmi, Azhar	Do	4
97	Financial Management	Khan & Jain	Do	5
98	Financial Services	Khan, M.Y.	Do	10
99	Management Accounting	Khan, M.Y.	Do	2
100	Essentials of Management	Koontz	Do	10
101	Basic Business Communication	Lesibaa	Do	2
102	Retail Management	Levy & Weitz	Do	2
103	Consumer Behavior	Loudon & Della	Do	5
104	Organization Behavior	Mcschane	Do	2
105	Compensation	Melkovich & Newman	Do	2
106	Industrial Relations	Monappa, Arun	Do	2
107	Organization Behavior	New Storm Davis	Do	2
108	Management Inf.System	O'Brien, James A.	Do	2
109	Training Investment in HRD and OD	Pareek, Udai	Do	2
110	Basic Marketing : A Global Managerial	Perreault, & Mccarthy,E.J	Do	2
111	Retailing Management: Text & Cases	Pradhan, Swapna	Do	2
112	Investment Analysis and Portfolio Mgt.	Prasanna Chandra	Do	2
113	Human Resource Management	Saiyodain	Do	2
114	International Economics	Salvatore, Domonick	Do	5
115	Marketing Management	Saxena, Rajan	Do	2
116	International Marketing	Terpstra & Sarathy	Do	3
117	Strategic Management	Thompson & Strickland	Do	5
118	Business Laws	Tulsian, P.C.	Do	3
119	Futures and Options	Vohra & Bagri	Do	2
120	Quantitative Techniques in Management	Vohra, N.D.	Do	2
121	Marketing Strategy	Walker, Orville C.	Do	2
122	Management: A Global Perspectives	Weihrich & Koontz	Do	5
123	Service Marketing	Zeithaml & Bitner	Do	8
124	International Business	Charles, W. Hill	Do	2
125	Production and Operation Management	Chary, S.N.	Do	4
			<b>Total Books=</b>	<b>450</b>

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**Director HIET**